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<https://www.neftaktiv.com/>



Neft Aktiv

Tank Farm, Shipping & Logistics

TRANSPORTATION, STORAGE AND SALE OF FUEL

NEFT АКТИВ / НЕФТЬ - АКТИВ

HOME

ABOUT

Tank Farm

SERVICES



TANK FARM/STORAGE

SHIPPING / FLEET

LOGISTIC SERVICES

STORAGE FACILITIES

WAREHOUSING

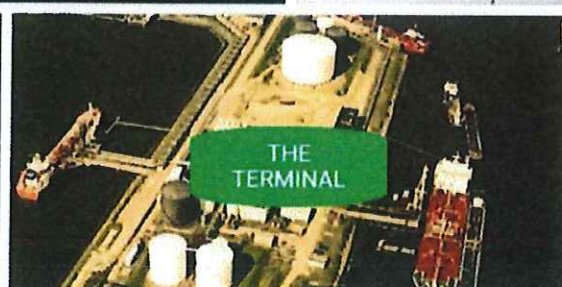
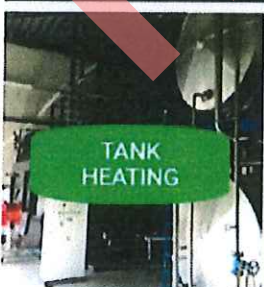
REFINERY OIL SALES

CARGO

TRANSPORTATION

Neft Aktiv is a global provider of storage and shipment of oil and vessel agency. The company main activity is rendering of bunkering services, leasing of oil storage tanks, Transshipment of oil products, Transportation, Storage oil, Injection of via pipeline, Railway, land transport and Sea transport within Russia, Europe and Asia region. Neft aktiv has several storage tanks in the major oil terminals in the port of Russia and Rotterdam port in Europe.

Neft Aktiv recently finished building a "tank farm" at its Jackfish complex in Alberta. This storage facility gives Neft Aktiv immense flexibility in the event of a pipeline problem.



Visit

Neft Aktiv Tank farm/Shipping & Logistics
PHONE: 7725594398 OFPH: 107746088495



Call

T: 7 - 495-664 - 3198

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T: +3185-888-70-50/00 (Rotterdam)



Contact

logistics@neftaktiv.com



© neftaktiv Tank farm



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SCO REF: ПГ5Щ2018
ВЫПУЩЕН ДАТА: 09.05.2018
ЭКСПИРАЦИЯ ДАТА: 31.05.2018

SOFT CORPORATE OFFER

WE, OOO NEFTAKTIV AND LOGISTICS COMPANY, on behalf End Seller Refinery / Logistics Company, with full Legal Responsibility Under Penalty of Perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

TERMS OF NEGOTIATION

ORIGIN	RUSSIA FEDERATION
PERFORMANCE BOND (PB)	2% OF THE FIRST MONTH SHIPMENT VALUE
DESTINATION	ASWP
INCOTERMS	FOB / CIF / TTO
LOADING PORT	NOVOROSIYSK / PRIMORSK / VLADIVOSTOK / ROTTERDAM & HOUSTON PORTS
PAYMENT TERMS	IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103/23, MT103.
INSPECTION	SGS, CIQ OR SIMILAR
COMMISSION	\$4USD PER MT SHARED SELLER/BUYER MANDATE \$2USD PER BBL SHARED SELLER/BUYER MANDATE
INSURANCE	PAID BY SELLER COVERING 110% OF SHIPMENT VALUE



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RUSSIAN AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL)

Quantity: min 500,000BBL - 2,000,000BBL X 12 months with R/E
Price: CIF ASWP, Gross \$50/Net \$46 per BBL
FOB Novorossiysk, Gross \$48/Net \$44 per BBL

RUSSIAN AVIATION JET FUEL A1 91/91

Minimum 50,000MT - Maximum 200,000MT per Month
Price: CIF ASWP, Gross \$43/Net \$37 per BBL
FOB Novorossiysk, Gross \$36/Net \$30 per BBL

RUSSIAN D6 - GAS OIL (DIESEL)

Quantity: Min 500,000Gallons - 500,000,000 Gallons X 12 months with R/E
Price: CIF ASWP, Gross \$0.83/Net \$0.81 per Gallon
FOB/ Novorossiysk, Gross \$0.79/Net \$0.77 per Gallon

RUSSIAN D2 - GAS OIL (DIESEL) L0.2-62 GOST 305-82

Quantity: Min 50,000MT - 300,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$330/Net \$320 per MT
FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$320/Net \$310 per MT

RUSSIAN ORIGIN MAZUT-100 GOST 10585/75

Quantity: min 50,000MT - 300,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$270/Net \$260 per MT
FOB/ Novorossiysk / Vladivostok / Nakhodka Gross \$260/Net \$250 per MT

RUSSIAN ORIGIN MAZUT 100 GOST 10585-99

Quantity: min 50,000MT - 300,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$270/Net \$260 per MT
FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$260/Net \$250 per MT

BITUMEN GRADE: 40/50, 60/70 AND 80/100: 80/100

Quantity: min 50,000MT - 200,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$230/Net \$222 per MT
FOB/ Novorossiysk, Gross \$220/Net \$212 per MT



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RUSSIAN ORIGIN LIQUEFIED NATURAL GAS 5542-87 (LNG)

Quantity: min 50,000MT - 200,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$210/ Net \$202 per MT
FOB/ Novorossiysk, Gross \$202/Net \$194 per MT

COMPRESSED NATURAL GAS (CNG)

250 million cubic feet for first trial shipment
Price: CIF ASWP, Gross \$380USD / \$370USD per MT
FOB/ Novorossiysk, Gross \$360/Net \$350 per MT

CST-380/180 FUEL OIL RUSSIAN ORIGIN

Quantity: min 50,000MT - 200,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$220/Net \$212 per MT
FOB/ Novorossiysk, Gross \$210/Net \$202 per MT

GASOLINE 93 OCTANE RUSSIAN ORIGIN

Quantity: Minimum 100,000MT - Maximum 300,000MT
Price: CIF ASWP, Gross \$210/Net \$202 per MT
FOB/ Novorossiysk, Gross \$200/Net \$192 per MT

RUSSIAN EXPORT BLEND CRUDE GOST 51 858-2002 [R.E.B.C.O.]

Quantity: Min 100,000 - 500,000 BBL X 12 months with R/E
Price: CIF ASWP, Gross \$40/Net \$35 per BBL
FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$35/Net \$30 per BBL

RUSSIAN EXPORT BLEND CRUDE GOST 9965-76 [R.E.B.C.O]

Quantity: min 100,000 - 500,000 BBL X 12 months with R/E
Price: CIF ASWP, Gross \$45/Net \$40 per BBL
FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$40/Net \$35 per BBL

RUSSIAN UREA FERTILIZER 46% PRILLED

Quantity: min 10,000 - 200,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$240/\$220 per MT
FOB Novorossiysk / Vladivostok / Nakhodka, Gross \$225/Net \$205 per MT

RUSSIAN UREA 46% GRANULAR

Quantity: min 50,000 - 300,000MT X 12 months with R/E
Price: CIF ASWP, Gross \$240/\$235 per MT
FOB/ Novorossiysk / Vladivostok / Nakhodka, Gross \$230/Net \$225 per MT

**NOTE: OUR PRICES ARE HIGHLY NEGOTIABLE / OUR STANDARD COMMISSION STRUCTURE IS \$10 PER MT AND \$6 PER BBL.
THE COMMISSION STRUCTURE CAN ALSO BE NEGOTIATED BETWEEN THE SELLER AND AUTHORIZED BUYER MANDATES OR
INTERMEDIARIES.**



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FOB DIP AND PAY TERM & TRANSACTION PROCEDURES

1. BUYER ISSUES ICPO ALONG WITH THE TANK STORAGE AGREEMENT (TSA) AS PROVE OF TANK STORAGE AVAILABILITY.
2. SELLER ISSUES CI FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK TO BUYER, BUYER SIGN AND RETURNS TO SELLER WITH NCNDA/IMFPA SIGNED BY ALL BUYER GROUP COMMISSION STRUCTURES.
3. SELLER ISSUES SIGNED THE PROPERLY COMPLETED DIP TEST AUTHORIZATION LETTER SIGN BY BUYER AND SELLER TO ENABLE BUYER COMPANY ISSUE THE CONFIRMATION LETTER OF STORAGE TANK TERMINAL AVAILABILITY FROM THE CHOSEN TANK FARM COMPANY IN THE LOADING PORT.
4. SELLER ISSUES PPOP DOCUMENTS: DATA TRANSMITTAL OF PRODUCT INJECTION IN RESERVOIR (DTPIR), APPROVED DTA ATTACHED WITH SGS FRESH REPORT AND SELLER'S TANK STORAGE RECEIPT TO BUYER, BUYER ORDER SGS TO CONDUCT DPI TEST OF THE PRODUCT IN SELLER'S TANK AT BUYER EXPENSE.
5. UPON SUCCESSFUL DIP TEST, BUYER SEND TSR AND SELLER INJECT THE FUEL INTO BUYER'S LEASED STORAGE TANK AND SELLER SUBMITS THE FULL INJECTION REPORT TO THE BUYER.
6. BUYER MAKE 100% PAYMENT BY MT103TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND SELLER PAYS SELLER/SIDE AND BUYER PAYS BUYER/SIDE FOR COMMISSION TO ALL INTERMEDIARIES INVOLVED IN TRANSACTION WITHIN 24 HOURS AFTER BUYER'S PAYMENT.
7. SELLER ISSUE COMPLETE SPA TO BUYER TO REVIEW FOR R&E MONTHLY DELIVERIES.
8. BUYER REVIEWS AND APPROVES SPA AND ISSUES SBLC/IRDLIC IRREVOCABLE, NONTRANSFERABLE, AUTO-REVOLVING FOR 12 MONTHLY SHIPMENT VALUES, AND DOCUMENTARY LETTER OF CREDIT FOR LENGTH OF CONTRACT AND FOR EACH LIFT PER SCHEDULE. BUYER PAYS AFTER DIP TEST BY MT103 WIRE TRANSFER ON EACH MONTHLY QUANTITY.
9. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE CONTRACT, END-SELLER CONTACTS THE END-BUYER'S TANK FARM AND VERIFIES THE RELIABILITY.

CIF PROCEDURES:

1. BUYER SPEAKS TO TITLEHOLDER DIRECTLY
2. SELLER EXPLAINS WHO HE IS AND HIS ABILITY TO PERFORM
3. SELLER ISSUES DATA TRANSMITTAL OF PRODUCT INJECTION IN RESERVOIR (DTPIR) & AUTHORITY TO BOARD (ATB) TO BUYER
4. BUYER SENDS TSA/TSR OR CPA/Q88 TO SELLER
5. SELLER ISSUES SGS/INJECTION REPORT
6. SELLER INJECTS FUEL INTO BUYER TANK OR VESSEL AND LIFT TO DISCHARGE PORT
7. BUYER RECEIVES FUEL AT THE DISCHARGE PORT AND PAYS MT103
8. SELLER PAYS ALL INTERMEDIARIES INVOLVED



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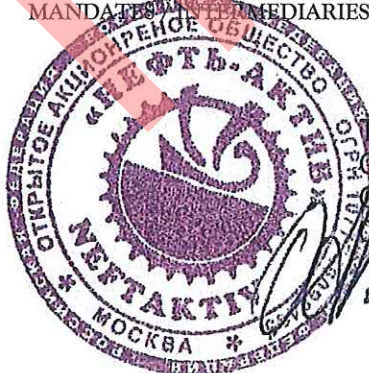
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TANKER TAKE OVER (TTO) TERM & TRANSACTION PROCEDURES

1. BUYER ISSUE LOI/ICPO/TSA/ATV TO OBTAIN SALES PURCHASE AGREEMENT (SPA) AND SIGNS BACK TO SELLER (NEFTAKTIV).
2. SELLER ISSUES COMMERCIAL INVOICE (CI), DATA TRANSMITTAL OF PRODUCT INJECTION IN RESERVOIR (DTPIR) TO BE SIGNED BY BUYERS CHOSEN TANK FARM TO CONFIRM BUYERS' TANK AVAILABILITY.
3. BUYER AND SELLER JOINTLY SECURES TANK STORAGE RECEIPT & CLEARANCE ACCESS PERMIT (TSR/CAP) FROM BUYERS' SELECTED TANK FARM OR BUYER EXTENDS SELLERS RESERVOIR TANKS TO OBTAIN DTA/ATV/ATSC/NOR, PRODUCT PASSPORT COPY (ORIGINAL TEST), CERTIFICATE OF ORIGIN & STATEMENT OF PRODUCT AVAILABILITY & GPS COORDINATES OF RESERVOIR TANK FOR CONDUCTION OF DIP TEST IN SELLER'S TANK AT THE LOADING PORT.
4. BUYER COMPANY INSTRUCT THEIR SURVEILLANCE TEAM (SGS AGENT) TO DIP TEST AND OBTAIN SGS/INJECTION REPORT AND PROVIDES TANK OR VESSEL DETAILS AND RECEIVES FULL PROOF OF PRODUCT (POP) TO BUYER COMPANY, TRANSPORTATION & INJECTION OF THE PRODUCT COMMENCES.
5. BUYER MAKES 100% PAYMENT BY MT103 / TT WIRE TRANSFER WITHIN 24HOURS, AFTER CONFIRMATION OF BUYERS' PAYMENT; SELLER ISSUES FINAL AGREEMENT TO BUYER COMPANY TO REVIEW CONTRACT ON R/E WEEKLY & MONTHLY DELIVERIES, BUYER REVIEWS AND APPROVES CONTRACT AND ISSUES SBLC/IRDLIC IRREVOCABLE, NON-TRANSFERABLE, AUTO REVOLVING FOR 12 MONTHS SHIPMENT VALUE, DOCUMENTARY LETTER OF CREDIT FOR LENGTH OF CONTRACT AND FOR EACH LIFT-ABLE AS SCHEDULE AND SELLER PAYS MANDATES TO INTERMEDIARIES THEIR COMMISSIONS ACCORDING TO SPOT / MONTHLY DELIVERIES.

NOTE: IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURES ARE ACCEPTABLE BY YOUR BUYER COMPANY, KINDLY ISSUE AN ICPO ADDRESSED TO THE EXPORT DEPARTMENT AND INSERT THE WORKING PROCEDURES IN THE ICPO.



TROFIMOV ALEKSANDR VLADIMIROVICH

CHIEF EXECUTIVE OFFICER
OAO NEFTAKTIV LOGISTICS

09.05.2018



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